Optimal Investment and Consumption with Small Transaction Costs

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Introduction

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Portfolio Choice with Frictions

- Optimal portfolio selection is a key problem in finance.
 - Individual decision making.
 - Starting point for equilibrium models.
- Frictionless theory after Merton (1969, 1973) prescribes incessant rebalancing.
 - Not feasible with *frictions*.
- Optimal behavior should reflect tradeoff between:
 - Displacement from optimal allocation.
 - Costs of trading.
- Important?
- When and how?
- Simple and robust adjustments?



Passive Investment

- This talk: *proportional* costs. Bid-ask spreads.
- Key insight (Magill/Constantinides, 1976):
 - No-trade region around the frictionless target.
 - Remain inactive while inside.
 - Start trading when boundaries are breached.
- Mathematically precise formulation?
 - Davis/Norman (1990). Shreve/Soner (1994).
 - Singular control. Reflected diffusions à la Harrison.
- Numerical results (Constantinides, 1986):
 - Even small costs have large effect on asset demand.
 - But welfare loss is small if trading is reduced optimally.
- Assumes constant investment opportunities.
 - Strategies almost passive. Rebalancing is only motive to trade.
 - What about more active trading strategies?



Active Investment

- Complex models typically intractable with frictions.
- Numerical results in concrete settings:
 - Lynch/Tan (2011). Backward induction.
 - ► Dai, Li, Liu, Wang (2014). Coupled PDEs.
 - Frictions have much bigger effect.
 - But difficult to understand structure and comparative statics.
- Alternative: *asymptotics* for small costs.
 - Treat problem as perturbation of its frictionless counterpart.
 - Compute leading-order corrections of optimal policy and performance.
 - Constant investment opportunities: Shreve/Soner (1994). Janeček/Shreve (2004).
- Recent progress for active investment strategies..



Active Investment ct'd

- Hedge a call option in Black-Scholes framework.
 - ▶ Whalley/Wilmott (1997). Almgren/Li (2011). Bichuch (2014).
- Maximize sum of one-period mean variance profits.
 - Mean-reversion strategies: Martin/Schöneborn (2011).
 - Trend following: Martin (2012). Bouchaud et al. (2012). Garleanu/Pedersen (2013). Collin-Dufresne et al. (2014).
- Infinite horizon investment/consumption problems.
 - Soner/Touzi (2013). Possamaï, Soner, Touzi (2014).
- Different concrete models and objectives.
- This talk: pass to general setting.
 - Uncovers underlying general structure.
 - Resulting formulas are easy to interpret and implement.
 Robust with respect to particular model specifications.



General asset prices:

- One safe asset. Normalized to one.
- ► One risky asset. Traded with proportional costs ε_t = εE_t > 0. Mid price:

$$dS_t = b_t^S dt + \sqrt{c_t^S} dW_t$$

- General diffusive dynamics.
- Can include heteroskedasticity and predictable returns leading to market timing.
- No Markovian structure required.
- Transaction costs can be random and time-varying.
 Itô process *E_t* rescaled by small parameter *ε*.



General investment/consumption problem:

Investor solves:

$$E\left[\int_0^T u_1(t,\kappa_t^\varepsilon)dt + u_2(X_T^\varepsilon(\varphi^\varepsilon,\kappa^\varepsilon))\right] \to \max!$$

over policies $\left(\varphi_t^{\varepsilon}, \kappa_t^{\varepsilon}
ight)$ with wealth processes

$$X_t^{\varepsilon}(\varphi^{\varepsilon},\kappa^{\varepsilon}) = X_0 + \int_0^t \varphi_s^{\varepsilon} dS_s - \int_0^t \kappa_s^{\varepsilon} ds + \Psi_t - \int_0^t \varepsilon_s d||\varphi^{\varepsilon}||_s$$

- Utility from intermediate consumption and terminal wealth. Random endowment stream Ψ_t.
- Covers hedging, lifecycle investing, market timing, etc.



Approximately Optimal Policy

Adjustment of the frictionless optimal policy (Kallsen/M-K, 2014):

- Use frictionless consumption.
 - Robust. Only adjust for reduced wealth.
- Time- and state-dependent no-trade region:

$$[\overline{\mathrm{NT}}_t - \Delta \mathrm{NT}_t, \overline{\mathrm{NT}}_t - \Delta \mathrm{NT}_t]$$

- Midpoint $\overline{\mathrm{NT}}_t$ is frictionless target.
 - Also only adjusted for reduced wealth.
- Half-width ΔNT_t is the crucial quantity:

$$\Delta \mathrm{NT}_t = \left(\frac{3R_t}{2}\frac{d\langle \varphi \rangle_t}{d\langle S \rangle_t}\varepsilon_t\right)^{1/3}$$



Approximately Optimal Policy ct'd

Half-width of optimal no-trade region:

$$\left(\frac{3R_t}{2}\frac{d\langle\varphi\rangle_t}{d\langle S\rangle_t}\varepsilon_t\right)^{1/3}$$

• Key driver: portfolio gamma $d\langle \varphi \rangle_t / d\langle S \rangle_t$.

- Ratio of squared diffusion coefficients.
- Active strategies require wide buffer.
- Turbulent markets call for close tracking.
- For delta-hedge: option gamma.
- Sample from realized variance of frictionless benchmark.
- Only current spread ε_t matters for correction.
 - Future dynamics not hedged at the leading order.
- ▶ Preferences subsumed by *indirect risk-tolerance* R_t.



Indirect Risk-Tolerance Process

Measure for risk tolerance?

▶ Risk tolerance $R_t = -\frac{U'(t,X_t)}{U''(t,X_t)}$ of the *indirect* utility:

$$U(t,x) = \sup_{(\varphi,\kappa)} E_t \left[\int_t^T u_1(s,\kappa_s) ds + u_2 \left(x + \int_t^T \varphi_s dS_s - \int_t^T \kappa_s ds \right) \right]$$

- Current against future consumption. Average over scenarios.
- Quantifies wealth-dependence of preferences.
- Bound to appear in any perturbation of frictionless problems.
 - Utility-based prices and hedges for small claims (Kramkov/Sîrbu, 2006).
 - Sensitivity of optimal consumption streams w.r.t. perturbations of the endowment (Herdegen/M-K, 2015).
- ▶ Here: novel *dynamic* characterization by quadratic BSDE.



Results Performance

- Performance loss due to trading costs?
- Maximal utilities: U(x) without and $U^{\varepsilon}(x)$ with costs.
- Certainty equivalent loss (Kallsen/M-K, 2014):

$$U^{\varepsilon}(x) \sim U\left(x - E^{Q}\left[\int_{0}^{T} \frac{(\Delta \mathrm{NT}_{t})^{2}}{2R_{t}}d\langle S \rangle_{t}\right]
ight)$$

- ► Portfolio gamma $d\langle \varphi \rangle_t / d\langle S \rangle_t$ quantifies liquidity risk. Appealingly robust proxy: also central for..
 - ...discrete trading (Bertsimas, Kogan, Lo, 2000; Hayashi/Mykland, 2005)
 - ..optimal discretization (Fukasawa, 2011, 2013; Rosenbaum/Tankov, 2014)
 - ..other trading costs (Altarovici, M-K, Soner, 2013; Moreau, M-K, Soner, 2014)



Performance ct'd

Performance loss:

- ▶ Portfolio gamma $d\langle \varphi \rangle_t / d\langle S \rangle_t$ determines magnitude.
 - Transaction costs matter for active trading!
- Universal scaling for welfare effect of small costs:
 - Two thirds caused by trading costs.
 - One third by displacement.
- For small transaction *tax* in the spirit of Tobin:
 - Two thirds of welfare loss paid to government. Can be redistributed.
 - One third dissipates. True "friction".
- Result surprisingly robust. Independent of asset price and cost dynamics, preferences, endowments.
- Only assumptions: diffusive prices, proportional cost structure.



Results General Equilibrium

So far: partial equilibrium models. General equilibrium?

- Needed to analyze policies like a financial transaction tax.
 - 2/3-1/3 split of welfare losses robust?
- ► Finance literature: numerical solution of discrete models.
 - Buss/Dumas (2013). Buss, Uppal, Vilkov (2013).
- Only exception: Lo, Mamaysky, Wang (2004).
 - Asymptotic analysis of a particular model with fixed costs.
 - Bank account exogenous. No full equilibrium.
- Current work in progress with Martin Herdegen:
 - Endogenous asset returns and interest rates.
 - Two agents. Receive endowments. Invest and consume optimally in frictionless equilibrium.
 - Linear transaction tax paid to state. Consumes optimally.



General Equilibrium ct'd

Effect of a *small* friction?

- Assume all agents use leading-order optimal strategies.
- No-trade regions have to match for stock market clearing:
 - Midpoints offset for exponential utilities.
 - ► Also need $\left(\frac{3R_t^1}{2}\frac{d\langle\varphi^1\rangle_t}{d\langle S\rangle_t}\varepsilon_t^1\right)^{1/3} = \left(\frac{3R_t^2}{2}\frac{d\langle\varphi^2\rangle_t}{d\langle S\rangle_t}\varepsilon_t^2\right)^{1/3}$
 - Frictionless market clearing implies $d\langle \varphi^1 \rangle_t = d\langle \varphi^2 \rangle_t$.
 - Split of tax $\varepsilon = \varepsilon_t^1 + \varepsilon_t^2$ determined by risk tolerances R_t^1, R_t^2 .
- Consumptions of agents and state need to clear bond market.
 - Can be ensured using sensitivity analysis of optimal consumption streams (Herdegen/M-K, 2015).
- Final result: frictionless equilibrium robust.
 - Does not need to change because of small friction.
 - Partial equilibrium analysis justified for exponential utilities.



Summary

- Approximately optimal policy with small proportional transaction costs.
 - "Myopic" correction for small frictions.
 - Drivers: current trading cost, indirect risk tolerance, portfolio gamma.
- Leading order welfare loss.
 - > 2/3 due to trading costs, 1/3 due to displacement.
 - ▶ Portfolio gamma $d\langle \varphi \rangle_t / d\langle S \rangle_t$ quantifies liquidity risk.
- Results are very robust.
 - General preferences, price and cost dynamics.
 - Random endowments.
 - No Markovian structure required.
 - Results extend to other optimization criteria and frictions.
 - Extension to general equilibrium for exponential utilities.



Derivations Small-Cost Expansion

- How to derive the results summarized above?
 - General, non-Markovian, singular control problem.
 - Where do the myopic small-cost corrections come from?
- Let us sketch the idea on an informal level.
- For simplicity:
 - Utility from terminal wealth only.
 - Constant absolute risk tolerance $R = -u_2'/u_2''$.
- ▶ Perform second-order Taylor expansion around the frictionless optimal wealth process $x + \int_0^T \varphi_t dS_t$.
- Two pertuarbations:
 - Small trading cost ε_t .
 - Small adjustment $\Delta \varphi_t$ of the trading strategy.



Transaction Costs and Displacement

$$\begin{split} & E\left[u_{2}\left(x+\int_{0}^{T}(\varphi_{t}+\Delta\varphi_{t})dS_{t}-\int_{0}^{T}\varepsilon_{t}d||\varphi+\Delta\varphi||_{t}\right)\right]\\ &\approx E\left[u_{2}\left(x+\int_{0}^{T}\varphi_{t}dS_{t}\right)\right]\\ &+\beta E_{Q}\left[\int_{0}^{T}\Delta\varphi_{t}dS_{t}-\int_{0}^{T}\varepsilon_{t}d||\varphi+\Delta\varphi||_{t}\right]\\ &-\frac{1}{2}\beta E_{Q}\left[R^{-1}\left(\int_{0}^{T}\Delta\varphi_{t}dS_{t}-\int_{0}^{T}\varepsilon_{t}d||\varphi+\Delta\varphi||_{t}\right)^{2}\right] \end{split}$$

• Here: Q is the frictionless dual martingale measure with density $dQ/dP = u'_2(x + \int_0^T \varphi_t dS_t)/\beta$.



Transaction Costs and Displacement ct'd

► Whence:

$$E\left[u_{2}\left(x+\int_{0}^{T}(\varphi_{t}+\Delta\varphi_{t})dS_{t}-\int_{0}^{T}\varepsilon_{t}d||\varphi+\Delta\varphi||_{t}\right)\right]$$
$$\approx E\left[u_{2}\left(x+\int_{0}^{T}\varphi_{t}dS_{t}\right)\right]-\beta E_{Q}\left[\int_{0}^{T}\varepsilon_{t}d||\varphi+\Delta\varphi||_{t}\right]$$
$$-\frac{1}{2}\beta E_{Q}\left[R^{-1}\int_{0}^{T}(\Delta\varphi_{t})^{2}d\langle S\rangle_{t}\right]$$

- First correction term represents expected transaction cost loss.
- Second corresponds to displacement loss.
- Computation?



Homogenization

- Ansatz: optimal strategy remains close to frictionless target by reflection off trading boundaries.
- Whence: deviation follows reflected diffusion.
- ► Change of time, space: approximate by reflected Brownian motion with infinitesimal variance d⟨φ⟩_t/dt at the first order.
- Transaction costs = local time at boundaries.
 - Expectation given by $(d\langle \varphi \rangle_t/dt)/2\Delta NT_t$.
- Stationary law uniform.
 - Ergodic theorem allows to replace squared deviation $\Delta \varphi_t^2$ by expectation $\Delta NT^2/3$.
- Separation of time scales. Fast variable is "homogenized" out.



Pointwise Optimization

In summary:

Transaction cost loss:

$$\beta E_Q \left[\int_0^T \varepsilon_t \frac{d\langle \varphi \rangle_t / dt}{2\Delta \mathrm{NT}_t} dt \right]$$

Displacement loss:

$$\frac{\beta}{3R}E_Q\left[\int_0^T\Delta \mathrm{NT}_t^2\frac{d\langle S\rangle_t}{dt}dt\right]$$

Optimal boundaries determined by *pointwise* maximization:

$$\Delta \mathrm{NT}_t = \left(\frac{3R}{2} \frac{d\langle \varphi \rangle_t}{d\langle S \rangle_t} \varepsilon_t\right)^{1/3}$$



Other frictions

Other trading costs? (\rightsquigarrow tonight's talk)

- ► Basic idea similar. But renormalized deviations differ:
 - Reflected Brownian motion for proportional costs.
 - Fixed costs: killed Brownian motion restarted at the origin.
 - OU-type process with quadratic costs.
- Trading costs scale differently.
- Asymptotic stationary law depends on control used:
 - Uniform for proportional costs.
 - "Hat function" for fixed costs.
 - Gaussian for quadratic costs.

For papers and preprints:

http://www.math.ethz.ch/~jmuhleka/

